



## Sonoma County Fire District Board of Directors Staff Report

**Date:** April 16, 2024

**Topic:** EOA Status

### **EOA-1 Status Report For the period of July 1, 2023 to February 29, 2024**

EMS Division Chief Windrem will provide a verbal report on the EOA-1 status.



#### **Respectfully Submitted by:**

EMS Division Chief Matt Windrem  
Chief Financial Officer Terri Bolduc  
Financial Analyst Heidi Flowers  
Accounting Assistant Tiffany Leo

April 16, 2024

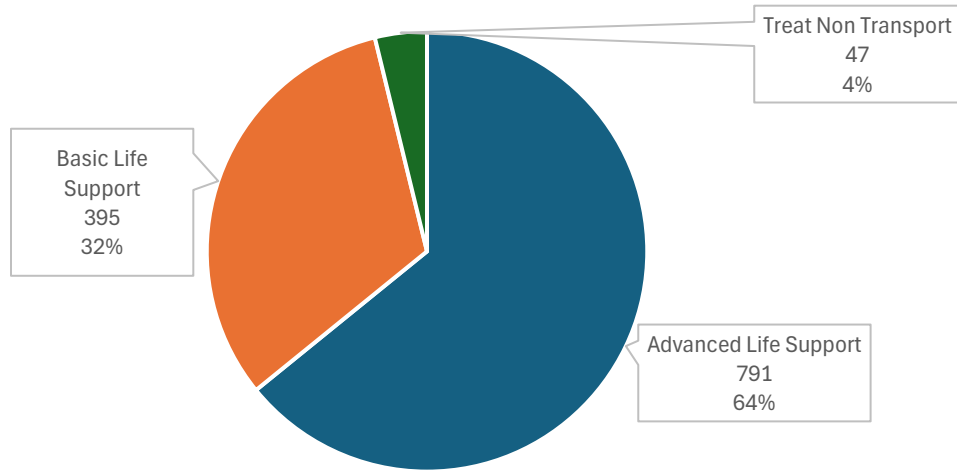


## Sonoma County Fire District Board of Directors Staff Report

### Call Volume:

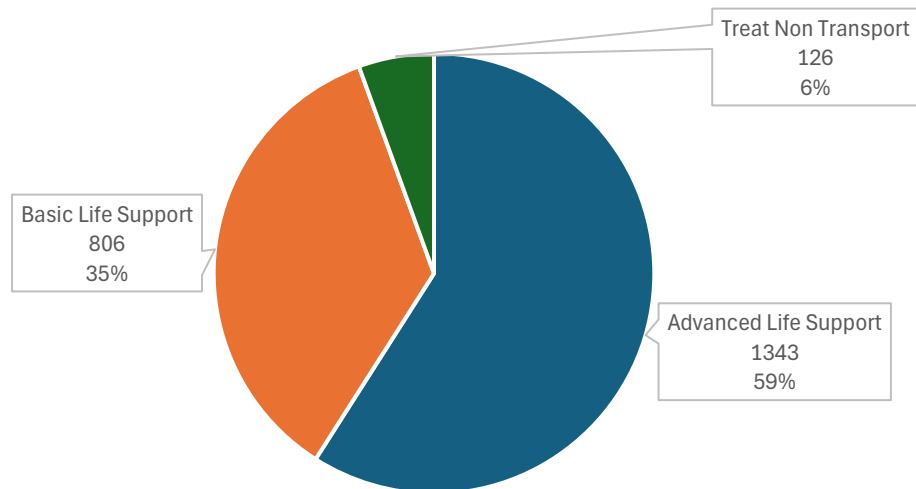
#### Call Volume - January 2024 (1,233 total calls)

■ Advanced Life Support   ■ Basic Life Support   ■ Treat Non Transport



#### Call Volume - February 2024 (2,275 total calls)

■ Advanced Life Support   ■ Basic Life Support   ■ Treat Non Transport

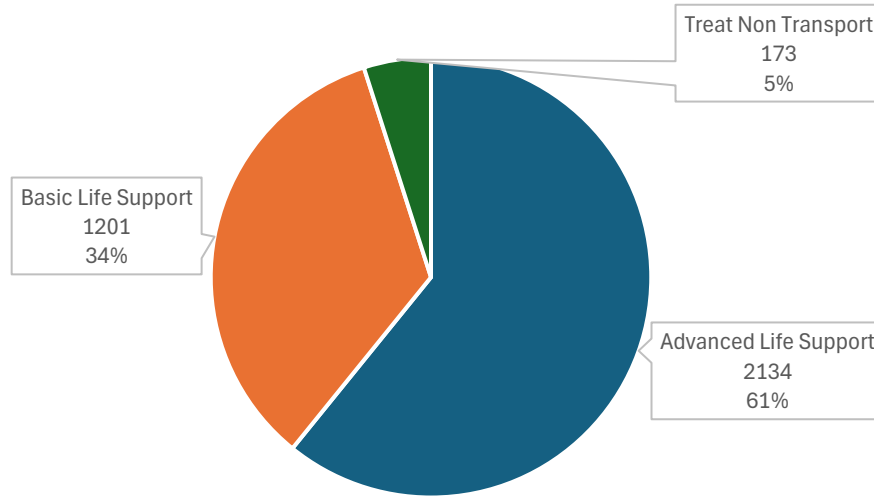




## Sonoma County Fire District Board of Directors Staff Report

### Call Volume - YTD (3,508 total calls)

■ Advanced Life Support   ■ Basic Life Support   ■ Treat Non Transport





## Sonoma County Fire District Board of Directors Staff Report

### EOA-1 Financial Status Report:

### Reporting Period #1 July 2023-January 2024 Revenue & Expense Summary

|  | January 2024 |                    |                    |                     |                    |                    |                     | YTD Projected<br>Revenue &<br>Actual<br>Expenses |
|--|--------------|--------------------|--------------------|---------------------|--------------------|--------------------|---------------------|--|
|  | Jul 23       | Aug 23             | Sep 23             | Oct 23              | Nov 23             | Dec 23             | Jan 24              |  |
| <b>Revenue</b>                                     |              |                    |                    |                     |                    |                    |                     |  |
| Projected Ambulance Revenue                        | \$ -         | \$ -               | \$ -               | \$ -                | \$ -               | \$ -               | \$ 1,288,715        | \$ 1,288,715                                     |
| Total 3670 - Ambulance Billings                    | \$ -         | \$ -               | \$ -               | \$ -                | \$ -               | \$ -               | \$ 292,867          |  |
| Total 3671 - Charges for Svcs (Other)              | \$ -         | \$ -               | \$ -               | \$ -                | \$ -               | \$ -               | \$ -                |  |
| <b>Total Revenue</b>                               | <b>\$ -</b>  | <b>\$ -</b>        | <b>\$ -</b>        | <b>\$ -</b>         | <b>\$ -</b>        | <b>\$ -</b>        | <b>\$ 292,867</b>   |  |
| <b>Expense</b>                                     |              |                    |                    |                     |                    |                    |                     |  |
| Total 6100- Insurance                              | \$ -         | \$ -               | \$ -               | \$ -                | \$ -               | \$ -               | \$ 40,000           | \$ 40,000  |
| Total 6457 -Computer/Software Charges              | \$ -         | \$ -               | \$ -               | \$ -                | \$ -               | \$ -               | \$ -                | \$ -   |
| Total 6500- Professional/Special Serv              | \$ -         | \$ 7,000           | \$ 3,500           | \$ 3,500            | \$ 3,500           | \$ 1,500           | \$ 1,103,592        | \$ 1,122,592                                     |
| Total 6526- Dispatch                               | \$ -         | \$ -               | \$ -               | \$ -                | \$ -               | \$ -               | \$ -                | \$ -   |
| Total 6573- Program Admin. Reimb.                  | \$ -         | \$ -               | \$ -               | \$ -                | \$ -               | \$ -               | \$ -                | \$ -   |
| Total 6610- Legal Services                         | \$ -         | \$ 27,410          | \$ 25,766          | \$ 106,315          | \$ 72,655          | \$ 64,403          | \$ 33,091           | \$ 329,640                                       |
| Total 6630- Audit/Accounting Services              | \$ -         | \$ -               | \$ -               | \$ -                | \$ -               | \$ -               | \$ -                | \$ -   |
| Total 6666- Ambulance Charges                      | \$ -         | \$ -               | \$ -               | \$ -                | \$ -               | \$ -               | \$ -                | \$ -   |
| Total 7006- EMS Agency Expenses                    | \$ -         | \$ -               | \$ -               | \$ -                | \$ -               | \$ -               | \$ -                | \$ -   |
| Total 7007- FRALS Expenses                         | \$ -         | \$ -               | \$ -               | \$ -                | \$ -               | \$ -               | \$ 62,500           | \$ 62,500  |
| <b>Total Expense</b>                               | <b>\$ -</b>  | <b>\$ 34,410</b>   | <b>\$ 29,266</b>   | <b>\$ 109,815</b>   | <b>\$ 76,155</b>   | <b>\$ 65,903</b>   | <b>\$ 1,239,183</b> | <b>\$ 1,554,732</b>                              |
| <b>Projected Revenue Less Anticipated Expenses</b> | <b>\$ -</b>  | <b>\$ (34,410)</b> | <b>\$ (29,266)</b> | <b>\$ (109,815)</b> | <b>\$ (76,155)</b> | <b>\$ (65,903)</b> | <b>\$ (946,316)</b> | <b>\$ (266,018)</b>                              |

This first reporting period covers revenue and expenses for the SCFD-Enterprise account for the period of July 1, 2023 to January 31, 2024. The EOA-1 services to the public began at midnight on January 15, 2024.

January includes our initial 16 days of operation. Some of the EOA-1 start-up costs were expended in the five (5) months leading up to January. Expenses for the period of July 1, 2023 to January 31, 2024 are \$1,554,732. Revenue expected to be collected for services provided in January is estimated to be \$1,288,715. The District has received \$292,867 of the January revenue.

Revenue projection methodologies have been used that consider our district's average invoice for Advanced Life Support (ALS), Basic Life Support (BLS), and the Treat Non-Transports as well as payment and collectability of the various payer mixes within the EOA-1. The average payment time per payor is as follows: Medicare – 14 days, Medicare HMO – 45-60 days, Medi-Cal – 7 days, Medi-Cal HMO – 45-60 days, Commercial – 45-60 days.

The District has utilized \$400,000 of the Emergency Medical Services Fund during this period. It is projected that revenue less expenses for this reporting period will be an impact to the district of \$266,018 when the January estimated collections are all received.



## Sonoma County Fire District Board of Directors Staff Report

### Reporting Period #2 February 2024 Revenue & Expense Summary

|  | Feb 24              |
|--|---------------------|
| <b>Revenue</b>                                     |                     |
| Projected Ambulance Revenue                        | \$ 2,370,831        |
| Total 3670 - Ambulance Billings                    | \$ 348,733          |
| Total 3671 - Charges for Svcs (Other)              | \$ -                |
| <b>Total Revenue</b>                               | <b>\$ 348,733</b>   |
| <b>Expense</b>                                     |                     |
| Total 6100- Insurance                              | \$ -                |
| Total 6457 -Computer/Software Charges              | \$ -                |
| Total 6500- Professional/Special Serv              | \$ 1,908,069        |
| Total 6526- Dispatch                               | \$ -                |
| Total 6573- Program Admin. Reimb.                  | \$ -                |
| Total 6610- Legal Services                         | \$ 15,249           |
| Total 6630- Audit/Accounting Services              | \$ -                |
| Total 6666- Ambulance Charges                      | \$ 2,398            |
| Total 7006- EMS Agency Expenses                    | \$ -                |
| Total 7007- FRALS Expenses                         | \$ 125,000          |
| <b>Total Expense</b>                               | <b>\$ 2,050,716</b> |
| <b>Projected Revenue Less Anticipated Expenses</b> | <b>\$ 320,116</b>   |

Expenses for the period of February 1, 2024 to February 29, 2024 are estimated at \$2,050,716. Revenue expected to be collected for services provided in February is estimated to be \$2,370,831.

The District has received \$348,733 of the February revenue.

The District has utilized \$300,000 of the Emergency Medical Services Fund during this period. It is projected that revenue less expenses for this reporting period will be a net income to the district of \$320,116 when the February estimated collections are all received.



## Sonoma County Fire District Board of Directors Staff Report

### Community Outreach:

- ✓ **8 Engagement Activities**
  - ✓ **1665 Contacts**
  - ✓ **15 hours**

- 1 SCFD-EMS Ribbon Cutting – 150 – 2hrs
- 3 Ambulance Demos/1<sup>st</sup> Responder Presentations – Youth – 35 – 3hrs
- 1 CPR/1<sup>st</sup> Aid Training – Adult – 50 – 3hrs
- 1 EMR Class Presentation – High School – 30 – 1hr
- 2 Community Events – Youth – 1400 – 6hrs



Girl Scouts - Sebastopol





## Sonoma County Fire District Board of Directors Staff Report



Ribbon cutting ceremony.



Hands only CPR training at LBC.